

Preparing Your Business for a Profitable Exit

The Strategy in 60 Seconds

A two point four million dollar buyer walked because the owner couldn't produce one document. Here's how to get exit ready, in sixty seconds.

7 WEEKS

Two buyers waiting. Zero documents delivered.

Have this ready today

- o Three years of tax returns - Filed, and matching your books
- o Clean P&L and balance sheet - Monthly, current inside 30 days
- o Written SDE add-back schedule - Every add-back documented

What kills your multiple

- Only you can price jobs
- Customers ask for you
- No org chart
- Passwords in your head
- One key employee, no backup
- Books six months behind

Every flag is a discount.